

# **Power of Partnerships**

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2024 Annual Report

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Dear Friends of Congreso,

As I reflect on the past year, I am grateful and inspired by your support – we are stronger together. Congreso's mission to empower individuals and families to achieve economic self-sufficiency and well-being is made possible through purposeful partnerships that shape and sustain our work.

Whether through the support of funders, the collaboration of stakeholders, or the dedication of our employees, we are reminded of the impact that can be achieved when we collaborate with a shared vision. Each connection is built on trust, transparency, and a commitment to our comunidad. It allows us to foster a relationship that enables us to expand our reach, deepen our impact and continue breaking down barriers to opportunity.

achievement and story of transformation is a testament to the power of partnership.

Mil Gracias for being a part of Congreso's journey. Your belief in our mission and your willingness to work with us ignites our progress. Together, we are creating lasting change!

With gratitude and determination,



### In this year's annual report, you will see the results of our collective efforts. Every milestone,

annette Dieg

*Jannette Diaz* Congreso President & CEO

# ABOUT **CONGRESO**

### MISSION

Congreso's mission is to enable individuals and families in predominantly Latino neighborhoods to achieve economic self-sufficiency and well-being.

### WHO WE ARE

Founded in 1977, Congreso de Latinos Unidos is a leading provider of high-quality programs in Philadelphia. Its primary client model PCM<sup>™</sup> which focuses on a client centered, data driven, and culturally appreciative approach to service delivery, is the foundation for Congreso's current "Mission 2 Impact." Through our Mission 2 Impact (M2I), we have renewed our focus on integrating services for children and their families using human-centered design and innovative methods to enhance our impact and further our mission outcomes.

### CORE SERVICES

Economic Self-Sufficiency: Education, Workforce Development **Well-Being:** Health, Housing, Parenting

25+ programs offered agency widerelated to Education, Workforce Development, Health, Housing, and Parenting

### AWARDS & RECOGNITIONS

- Congreso Awarded Top Workplace 2024 Honor for 6th Year Running
- Congreso Awarded 2024 Top Workplace USA Award
- Congreso Awarded 2024 Top Workplaces Culture Badges in:

Leadership, Purpose & Value, Innovation, and Work-Life Flexibility

- Congreso Awarded 2024 UnidosUS Northeast Affiliate of the Year
- Congreso President & CEO Jannette Diaz received a Leadership Award during PALC Conference
- Congreso Employee Princess Torres received the Paradigm Scholarship Award from the Philadelphia

*Greater Chamber of Commerce* 

- 5th Annual Congreso Celebra took place during Hispanic Heritage Month

Corporate Champion: Independence Blue Cross

*Community Champion: The Lighthouse 1893* 



### OUR COMMUNITY

- **76%** identified as Hispanic/Latino/x
- **69%** of clients reported an annual income of \$15,000 or below
- **13,640** unduplicated clients in FY24

### Education

26 Obtained a High School Degree 29 Obtained a GED

6 Obtained an Associate's Degree

### Workforce

269 Obtained Industry-Recognized Certification

203 Placed in a lob

## Housing

257 Avoided Homelessness

77 Prevented Foreclosures

# Health

Total Health Center Visits

Accessed Pre-Natal Care

Employee Champions: Aida Rivera, Monica Martinez, Jesus Quinones, Kira Bellolio

# • **68%** of clients reported living in Congreso's Target Zip Codes in North Philly

90 **Students Completed Internships** 

### 1050

Hours of Tutoring Received by Students at Julia de Burgos & Pan American Academy Charter School

39,310 Total Training Hours throughout Programs **\$23** Average Wage per Hour

103 Purchased a Home

229 **Received Rental Assistance** 

Achieved Good Adherence to HIV Treatment

### **GUIDING STUDENTS TO SUCCESS**

### **CDL GRADUATE GIVES BACK**

"Every time a student passes their GED exam, we have them ring a bell and everyone cheers and claps," said Natasha Del Valle, a Congreso GED Instructor.

Natasha divides her mornings teaching the English GED course at Congreso's Training and Education Center and the local PA CareerLink center. In the afternoons, she also offers tutoring hours for her students.

To successfully complete the GED course, students must prove efficiency in Language Arts, Math, Science, and Social Studies. A practice test comes next, where they must score within the green category. Students then schedule the actual GED exam.

"I've had students complete this GED course in 3 weeks. Some take 10-12 weeks. But we are flexible with students and allow them up to 6 months to complete everything," she said.

While the window from 3 weeks to 6 months seems more than flexible, Congreso staff know students often face external barriers which can make it difficult to finish.

"Some disappear and come back after a few months. I've seen lots of students drop off because they need to work or take care of family relatives," shared Natasha.

However, walking through Congreso's doors and studying in a welcoming atmosphere makes a difference.

Edgar Chicas, a recent GED graduate recalls his time in the classroom. "The experience was great,





Ms. Natasha basically held my hand through the whole thing and guided me to take the right steps and gave me nothing but her time of day to help me get closer to my goal."

"The students start to look forward to their education. They start to see a positive outcome where they really want to do something. They'll ask me to help them make a resume, what I think about certain career choices, things like that," Natasha said.

One of the most important things Natasha tries to instill in her students is a "growth mindset." She explains, "Sometimes we get students who are so overwhelmed. So, I tell them that if they fail, they can always try it again. Even though today is difficult, tomorrow will be better. It's my way of teaching."

Edgar also emphasizes the importance of the program and the support it provides. "I think this type of program and support are important because it gives hope to people who never thought about furthering or getting their education. I also think that with the support of Congreso and everybody who works there, you're much more likely to pursue a career or further your education because they're on top of you and keep you accountable," he shared.



A total of 80 Spanish speaking students and 100 English speaking students have enrolled for Fiscal Year 24-25.



On September 23rd, 2024, Congreso graduate Gary Delesus stood before a group of commercial driver's license (CDL) trucking students to share his journey and offer advice on starting a trucking business. While the two-hour event was impactful, Gary's road to success had been years in the making.

"I had gotten word of Congreso's CDL-A trucking program in 2017. I came into the interview, and it was a match made in heaven," he recalls.

"Back then, a CDL program could cost between \$7,000 - \$8,000. I couldn't afford to take a 6-month program that I wasn't getting paid for. I'd have to take off work," Gary continued, "For Congreso to be able to provide a free CDL in the short amount of time that it took... it's priceless. It changes your life."

Congreso's free CDL-A program equips individuals with the education and training needed to secure a Class-A license and enter the trucking industry. Through partnerships with organizations like All-State Career School, AAA School of Trucking, and Smith & Solomon, students receive support with instruction, hands-on training, and valuable employment opportunities.

After gaining experience on the road, Gary found-



#### Since January 2024, 147 students have enrolled. 82% have earned their Class-A license, and 70% have secured jobs with starting salaries of \$52K-\$55K.

ed his own trucking company in 2020, Brave Heart Transportation. Needing drivers, he turned to Congreso to help build his team with CDL graduates.

"I wanted to give back to Congreso for what they had given me—and offer new drivers a chance to get their foot in the door," he said.

Alongside his business, Gary continued supporting Kim Cromer, Congreso's Director of Workforce Initiatives, with speaking opportunities, student interviews, and acting as an advocate for the program.

Gary knows the CDL program has changed his life for the better and recognizes it can serve as a beacon of hope for many who seek a fresh start.

#### "I think this program is really important. There's a lot of people who are from very lowincome neighborhoods, haven't graduated high school, or have prior trauma and they don't have a way out," Gary said.

"Congreso breathes life into those people and communities. Congreso gives them a second chance if they don't have anywhere else to go," Gary added.



### **MARIA'S 27-YEAR LEGACY**



For over two decades, Maria Ulloa has passionately advocated for domestic violence survivors through Congreso's Latina Domestic Violence program (LDVP), which offers free, confidential counseling and advocacy services to victims and survivors.

"In '96 I joined Congreso, and in '99 I transitioned to the Domestic Violence program because I had gone through that same trauma. So, I wanted to help people. I wanted to raise my voice that domestic violence wasn't acceptable," said Maria.

Presently, Congreso's DV program operates in collaboration with sister agencies across the city -Women Against Abuse, Women in Transition, and Lutheran Settlement House. All four organizations manage the Philadelphia Domestic Violence Hotline together.

Now after 27 years of tremendous work, Maria retired in the summer of 2024. Her tireless dedication leaves "a legacy built on heart, resilience and unwavering commitment to safety and healing," shared Kira Bellolio, VP of Family and Parenting Services, during a Survivor Commemoration event in October.

During her time at Congreso, Maria even continued to advocate fearlessly through her battle with breast cancer. Her style of advocacy has been described by her clients as a source of strength and hope.

"For our community... she was an angel. A hero.

Clients still come here and speak so beautifully about how she impacted their lives. She's a legend. She will always be a legend," said Ramona Peralta, Director of Family Wellness.

Even though Maria's work at Congreso has concluded, she believes "there's still more work to do" to combat domestic violence and empower survivors.

In September 2023, Congreso's Domestic Violence program added a Workforce Specialist to the team that specializes in supporting clients with financial empowerment and employment opportunities.

"She also accompanies clients to welfare appointments, job interviews, and is consistently looking to go above and beyond," said Ramona.

"Even after retiring, my work against domestic violence hasn't ended. I work with my church and if I know someone is going through domestic violence, I know I can help them. I can connect them to resources," said Maria.



In FY24, LDVP provided meaningful counseling and advocacy services to 1,443 adult victims of domestic violence and responded to over 2,500 calls on the Philadelphia DV Hotline.

## **TAX SITE RETURNS \$700K+ TO COMMUNITY**

The 2024 Tax Season marked a significant moment for Congreso's Tax Site program. It returned a remarkable \$727,538 in total refunds to the community.

The program, which has been serving the community for over 20 years, helps qualified community members with free tax preparation services.

Congreso's Tax Site Manager, Miriam Figueroa, has seen the positive effect the tax site has on families firsthand. One of those families included Francisco.

"Francisco usually comes to us for his taxes but decided to use a paid preparer last year. They made errors on his return and all of a sudden, he was getting penalized by the IRS," recalled Miriam.

Not knowing what to do, Francisco returned to Congreso and got the issue settled.

"It brought a sense of relief. With the extra support, I was able to take my family on a trip, something we hadn't been able to do because of all the tax issues we'd been dealing with," shared Francisco.

Miriam knows people trust Congreso's reputation While the Tax site continues to meet the needs of in the community, but its "the passion and commit-Congreso's clients, Miriam already has her eyes set ment" from her volunteers that are key to the tax on the next milestones. site's success and growth.



"About 50% of volunteers returned from the following year, so they had that knowledge of being at the tax site already." She continued, "The client flow was more seamless and smoother...we could get through people a lot quicker."

Bernice, a Tax Site volunteer, remembers her experience. "Seeing the relief and happiness on clients' faces when they received help was incredibly rewarding. It was also eye-opening to see how Congreso immediately connected clients with other valuable resources and programs, highlighting the organization's deep commitment to the community."

In addition to her volunteers, Miriam was also able to secure a partnership with the Internal Revenue Service (IRS) and their Taxpayer Advocate services. Through this collaboration, IRS representatives visited Congreso in the Fall of 2024 to offer bilingual support for clients who may have unresolved issues with the IRS or tax returns.

"I hope this is the first of many workshops for the future," she stated.

"The two major goals for me are to double the volunteer numbers from 7 people last year and also hit the \$1,000,000 dollar mark in refunds!"



In 2024, Congreso served 499 unduplicated clients and completed tax 535 returns.

# **AMPLIFYING EASTERN NORTH PHILLY'S VOICE**

# **OUR WORK** SINCE JULY 2024

# 12

Empowering Events Hosted with 250+ Participants

# 43

**EVEV Social Media Posts with** 35,000+ impressions including 11 Instagram Videos

455

Individuals Engaged by Ambassadors

1.000 Vote Plans Distributed

1,162 Bilingual Phone Calls Made In 2024, Congreso was once again awarded funding by Lenfest to participate in their Every Voice Every Vote (EVEV) Initiative, a citywide coalition catalyzing collaboration and building stronger connections among media outlets, community organizations, residents, and elected officials to encourage civic engagement, raise issues, and track progress over time.

As part of this coalition during this critical 2024 election season, Congreso committed to increase awareness and knowledge, encourage and foster civic and community engagement, and amplify voices in North Philadelphia and the Latino community through:

- **Empowering Events: educational workshops, civic celebrations**
- Community Outreach: tabling, phone banking, materials, etc.
- Social Media: creative content, collaboration with creators

All of this was accomplished using a bilingual, bicultural approach and with the support of two community ambassadors and two content creators.











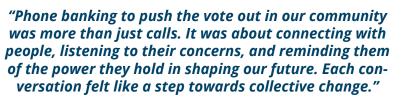


"I talked with a few people that were so busy they hadn't had the time to figure out their voting plan. I was able to give information about mail-in ballots over the phone while one person was driving to her second job. I texted her the link to request a mail-in ballot and she was glad that it was an option this year, since she had to work all day on election day and couldn't vote in person."

- Katie Breiner, Director of Family & Housing **Services Division** 

#### Partnership and collaboration were key to Congreso's efforts this Fall. We were excited to work with others to address our goals including:

- Contact Creators & Community Ambassadors to support with awareness and outreach.
- Health Transportation Inc to provide rides to the polls on Election Day.
- The Ceiba Latino Equitable Development Collective and the National Puerto Rican Agenda to bring attention and information to the Latino community through advocacy and events.
  - Congreso employees and volunteers participated in educational workshops and were equipped with key information to have nonpartisan conversations with community members and clients.



- Brendinelle Lopez, Manager of Housing Counseling





### Executive Cabinet

lannette Diaz President & CEO

Brendan Conlin Chief Program Officer

Mary Lynn Alvarino Chief Financial Officer

Iulia Rivera Chief External Affairs Officer

Daisy Rosa Senior VP, Program Operations

### **Board of Directors**

Miguel F. Alban, Board Chair Senior VP, Philadelphia Market Banking Executive National Director of Multicultural Banking - Middle Market and Community Banking Division Customers Bank

Julio A. Correa, Board Vice Chair Product Manager Chemicals Continental Industries Group Inc.

Robert Ahrens, Board Treasurer Group Manager – Middle Market M&T Bank

Maribel Hernández MD, FACC, Board Secretary Cardiology and Arrhythmias, Clinical Cardiac Electrophysiology Main Line HealthCare, Lankenau Heart Pavilion

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Fernando J. Torres, Board Member Vice President Operations Avionic Instruments

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Denise Bernheim VP, Fiscal Operations

Juan DeAngulo VP, Strategy and Administration

Erin Mullin VP, People & Culture

Rafael Arismendi VP, Education and Workforce Services

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Hildaliz Escalante

Services

Kira Bellolio

Lorett Matus

VP, Healthcare Services

VP, Housing and Financial Stability

VP, Family and Parenting Services

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Oscar Budejen, Board Member Vice President Strategy, Growth, Customer Experience **Fidelum Partners** 

Jessica DeJesus, Board Member Director of Research Support Center University of Pennsylvania

Carlos Giraldo, Board Member Giraldo Real Estate Group



# **FINANCIAL OVERVIEW**

### Revenue Governmental Grants and Contracts \$17,990,191 Corporation and Foundation Contributions \$1,143,137 Rental Income and Facilities Management Fees **\$952,288** Other \$496.942 Fee For Service **\$429,793** Fundraising **\$127,847** Investment Income \$51,235 In-Kind \$19,389 \* Our 2024 financials reflect expenses exceeding revenue due to large grants received in 2021 and *Total Revenue \$21,210,822* 2023 intended to be spent over five and three years. As we spend these funds over the duration of the grants, expenses will likely exceed revenue.

### Expenses







Family & Housing Services \$10,311,615

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# GRACIAS **SUPPORTERS**

We know that our success depends on the support of our extended Congreso Familia. We'd like to acknowledge those that have financially contributed to our mission through general operating donations or programmatic funding over the past year.

Please note that the list below reflects supporters who have made a general contribution of \$100 or more to the agency or funded programs operating between December 1st, 2023 and October 31st, 2024.

If you made a contribution after that date, you will be acknowledged in next year's annual report. Every effort was made to ensure the accuracy of the list below.

### 100+

Elizabeth Acosta **Robert Ahrens** Mary Alban Rafael Arismendi Lisa Auerbach Loraine Ballard-Morrill laime Batista Bridgett Battles Denise Bernheim Joy Best Marcus Bloodworth Patricia Bluemenauer **Ricardo Carrion** lessica Cherian **Rick Colon** Jessica DeJesus Carmen Diaz Iuliette Dresdnei Karl Dresdner Hildaliz Escalante-Nimchuk Joanne Esquilin Cynthia Figueroa **Donald Generals** Greg Grimm Andreina Hein Jamie Hughes **Kiea Hutty** Toussaint lensen Clyde Johnson **Ernest Jones** Keisha lordan Jorge Kuri Jill Lavine Sayuri Lio Andalisa Lopez Waleska Maldonado Tony Maras Daryl Martino Lorett Matus Raymond McGarry

Hamirah Mobley Gladys Molina Erin Mullin Alixandra Obenski Tovin Omodara Luis Otero Joanna Otero-Cruz Adriana Perez Jovanny Ramos Tori Ridgeway Aida Rivera Julia Rivera Rebecca R. Rivera Aida Rosado Anthony Rosado Rebecca Selvin Elena Shields Fabian Soto Flood Tarvn Yesenia Vicenty Mark Wallace

Argentina McKamev

### 500+

Alicia Sbdull-Scott Alvaro Trujillo Lisette Agosto Cintron Carmen Alvarez Erica Averv Katie Breiner Oscar Budejen Brendan Conlin Julio Correa Judith Emmons Ferguson Maribel Hernandez Rodrigo Pimentel Ysla Daniel Reyes Hector Serrano Christopher Smith Fernando Torres Evan Urbania

### 1.000+

Daisv Rosa Jose Aguirre Jannette Diaz Valentino DiGiorgio Cynthia Figueroa Doug Kawka Raymond McGarry **Richard Ost** Roberta Trombetta

#### 2,500+

Mary Lynn Alvarino Evan Ehlers Brian Jenkins David Velazguez Stephen Cohen

#### **Corporations** & Foundations

AAA School of Trucking, Inc American Training Center AmerisourceBergen Aramark AARP **Buenos Ayres Flooring** Charities Aid Foundation of America Children's Hospital of Philadelphia Comcast Comunidad Sana **Customers Bank Devine Brothers** DoorDash Exude Benefits Group, Inc. **Fidelity Charitable** FOP Senior Citizen Inc Haggerty, Goldberg, Schleifer & Kupersmith, P.C.

Health Partners Highmark Wholecare Independence Blue Cross Independence Foundation lannev Kendra Scott Le Vine Foundation Lincoln Financial McMasters Carr Supply Company Mutual of America M&T Bank PA AAP PECO Phillies Rumba 106.1 Philadelphia Santander Smith & Solomon Driver Training Somerset Pharmacy Sovereign Insurance Group S&T Bank TD Bank The Clayman Foundation The Haverford Trust Company The Philadelphia Foundation US Medical Staffing Verizon Visit Phillv Wells Fargo William Penn Foundation Your Part-Time Controller

# WAYS TO GET **INVOLVED**

2800 N. American St.

At the heart of our mission is Congreso Cares, a program designed to connect passionate individuals with opportunities to make meaningful connections, build capacity, and making a positive impact in our community. This program brings together individuals from diverse backgrounds to work collaboratively on various initiatives that address the local needs.

### Through Congreso Cares, we offer a variety of ways for people to get involved:

- Corporate Volunteer Days
- Individual Volunteer Opportunities •
- Donating your skills (photography, graphic design, knowledge on topics, etc.)
- **Event Support**
- Seasonal Initiatives •
- Fundraising Team Support (data entry, acknowledgements, etc.)

Whether it's organizing events, corporate involvement, or lending professional skills, Congreso Cares volunteers embody the spirit of service and community. Together, we're building a brighter future.

For more information, please contact: Erica Averv Fundraising & Special Events Manager Averye@congreso.net











# **STAY CONNECTED**

216 W. Somerset St. Philadelphia PA 19133 TEL 215-760-8870 EMAIL info@congreso.net WEB Congreso.net

